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Objective

Oracle implementation projects - Order to Cash, Campaign to Order, Procure to Pay, Demand to Stock, and Call to Resolution.

Areas of Expertise

- Business process analysis, design and improvement
- Industry Best Practices
- System Configuration
- Training
- Project Management
- Troubleshooting
- Data Conversion
- Systems Integration

Oracle Applications Proficiency

<i>Distribution</i>	<i>Manufacturing</i>	<i>CRM</i>	<i>Other</i>
Order Management	Planning (Forecasting, MPS/MRP)	Sales	System Administration
Advanced Pricing	Work in Process (WIP)	Marketing	XML Publisher
Inventory	BOM, Routings	Depot Repair	Daily Business Intelligence
Purchasing	Engineering	Service	User Productivity Kit
iProcurement	Quality	Service Contracts	
Sourcing	Costing	Installed Base	
iSupplier Portal		Resource Management	
Procurement Contracts		Territory Management	
		Quoting	

Consulting Experience

Software Manufacturer, Boulder, CO (2009 - present)

Service Contracts, Receivables, Inventory, Bills of Material, Advanced Pricing (12.0.6)

I am the lead functional consultant on a project to automate the sales and billing processes for a supplier of SaaS (Software as a Service). We are integrating Oracle's Service Contracts and Receivables modules with a 3rd party CRM application and with a home-grown provisioning system, using SOA technology.

Data Storage Manufacturer, Longmont, CO (2008/9)

Order Management, Inventory, Bills of Material, Purchasing, Advanced Pricing (11.5.10)

I was engaged by the client to optimize their use of Oracle Applications for Supply Chain Management. We radically changed their organization structure to allow for standard costing and average costing and set up automated replenishment processes to stock hubs worldwide from contract manufacturers in the US and China.

Airline, Marine and Rail Services, Denver, CO (2007/8)

TCA, Order Management, Service Contracts, Installed Base, Sales, Marketing (11.5.10 & R12)

I was lead functional consultant and solution architect on a project to upgrade the client's 11.0.3 instance (Financials and Distribution) to 11i. In the process, we greatly expanded the Oracle footprint to include CRM products. Initially, we replaced a Service Contracts billing system in California and the UK, and then expanded scope to include a full Financials, Distribution and CRM roll-out to the EU and their Denver headquarters. I was the TCA architect for the team, and worked with project team members and business representatives to develop a structure that met needs of all business units.

Medical Devices, Denver, CO (2006/7)

Inventory, Bills of Material, Shipping Execution, Demand Planning/DRP (11.5.10)

I was the lead functional consultant in the above areas for a re-alignment of the client's business practices and their one-year old implementation of Oracle's e-Business suite. Using the AIM methodology, I baselined current processes, worked with senior Operations Management to perform a SWOT analysis, recommended future processes that would align them with industry best practices and performed gap analyses.

Airline, Marine and Rail Services, Denver, CO (2006)

Order Management, Advanced Pricing (11.5.10)

I was the lead functional consultant for the implementation of the above modules at the client's Marine Division. I was responsible for solution design, system configuration, testing, training and post production support. After the Marine Division was stable, I was part of a team that performed an assessment for an upgrade for the company's Aviation Division. We looked at the Multi-Org, Receivables, Order Management and Service Contracts implications of bringing multiple business units and geographical operating units from a highly customized 11.0.3 environment to 11.5.10.

Printer Manufacturer, Vernon Hills, IL (2005/6)

Depot Repair, Inventory, WIP, BOM, OM, Teleservice, Service Contracts, Install Base (11.5.10)

I was the lead functional consultant and solution architect on a project to implement Depot Repair for the client. The project involved customization to three of the primary UI's in the module (Oracle offshore) plus integration with the modules listed above. I was responsible for solution design, customization specs, communication with the client and with offshore, configuration, testing, training and post production support.

Department of the Interior, Denver, CO (2005)

Purchasing, iProcurement, Procurement Contracts, Sourcing, XML Publisher (11.5.10)

I was the lead Procurement Consultant, implementing Oracle's Procurement suite for several federal government agencies. The suite included two new modules (Procurement Contracts and XML Publisher). The project included integrating procurement data with three government websites.

Printer Manufacturer, Vernon Hills, IL (2004)

Service Contracts, Install Base, Quality, Inventory, BOM (11.5.9)

I was the lead functional consultant for the above modules in an environment where Baan was the legacy ERP application. In addition to implementing the Oracle modules, I was responsible for interfaces to Baan and other 3rd part software and for configuration of required distribution and manufacturing modules.

Automotive Parts, Denver, CO (2003/4)

iProcurement, Purchasing, Inventory (11.5.9)

I was Lead Consultant on a project to implement iProcurement, Purchasing and Inventory as part of an EAM and Purchasing rollout. The project involved 16 remote sites, punch-outs to three supplier catalogs (Staples, Grainger and Motion Industries) and XML/EDI transmission of PO's and Invoices.

Blood Bank, Phoenix, AZ (2003)

iProcurement (11.5.9)

I was Project Lead and Distribution Consultant on a successful project to implement iProcurement (including a punch-out via Oracle Exchange to the Corporate Express catalog) and to improve the client's Inventory Management processes.

Medical Device Manufacturer, Tucson, AZ (2003)

Service, Service Contracts and Installed Base (11.5.8)

I was Lead CRM Consultant, successfully transitioning the client from Oracle's early 3i CRM solution to 11i. I worked with personnel from the client's US and European facilities to map existing processes to the new

software's capabilities, to develop and execute validation and integration test scripts, to train both project teams and to assist the client with a challenging data migration.

Relocation Services, Denver, CO (2002)

Purchasing and iProcurement (11.5.8)

I was Project Manager and Distribution Lead consultant on a project to develop a formal Procure-to-Pay process for a client with 60 remote sites around the US. I worked with corporate and site personnel to identify current processes, then transform the organization into industry best practices. As part of this transformation, I led the client through an Oracle core Purchasing and iProcurement implementation.

Contract Electronics Manufacturer, Lewisburg, PA (2002)

Financials, Distribution and Manufacturing (11.0.3)

I was Project Manager for a rapid implementation at a recently acquired facility. The client transitioned from a BPCS legacy system to Oracle's 11.0.3. I managed a team of consultants that successfully transitioned the client to Oracle's core Financials, Distribution and Manufacturing. The project required an interface between the client's inbound EDI transactions and Oracle's Order Entry module to accommodate the client's special needs in a high volume, short turnaround environment.

Storage Area Network Manufacturer, CO (2000-2002)

Financials, Distribution, Manufacturing, CRM (11.5.3)

I was Project Manager and lead Manufacturing Consultant for a successful conversion from an SAP legacy system to Oracle's 11i suite. The client implemented the full suite of Oracle's Financial, Distribution and Manufacturing products as well as Service, Service Contracts and Depot Repair. The implementation involved interfaces to homegrown as well as third party software. After the implementation, I stayed with the client for a year consulting on planning, manufacturing and distribution business processes.

Aerospace Manufacturer, Boulder/Broomfield, CO (2000)

Planning, Work in Process, Bills/Routings, and Costing (11.0.3)

I was Manufacturing Consultant and Project Lead for a complete implementation of Oracle's (11.0.3) Financial, Distribution and Manufacturing modules. I was responsible for process mapping, system validation, integration testing, training and transition support. I implemented the Planning (Forecasting and MRP), Work in Process, Bills/Routings and Costing modules. I also worked with Solbourne's technical resources to define, develop and test an interface between Agile, the client's PDM, and Oracle's BOM module. Additionally, I worked with client resources to map and convert legacy data.

Contract Electronics Manufacturer, Thornton, CO (1998-2000)

Planning, WIP, Bills, Routings, Costing (10.7 SC and NCA) and i2 Factory Planner

I implemented Oracle's planning and manufacturing modules at two of the organization's manufacturing sites and did Oracle and business process consulting at three others. I also used i2's Factory Planner tool to model shop floor processes at the company's corporate facility and at a remote site.

Pre-Consulting Experience

Prior to Oracle Applications consulting, I had a successful, 25-year career in manufacturing, distribution and service industry, holding positions in engineering, manufacturing management, materials management and project management.

Education

B.Eng in Chemical Engineering (University of Bradford, UK)
MBA (University of Denver, CO)